

## Great Bay Software Releases Beacon Endpoint Profiler' 3.0

**New version delivers enhanced workflow for use in compliance and incident response scenarios – improvements to 802.1X, MAC Authentication, and NAC deployments**

**Dover, NH – April 16th, 2009**—Great Bay Software, the innovator of Endpoint Profiling for enterprise networks, today announced that it is shipping version 3.0 of the Beacon Endpoint Profiler. Beacon is leveraged in companies around the world in support of their authentication-enabled networks, compliance initiatives, and incident response processes.

Beacon Version 3.0 has been designed to support the expanding use cases for Endpoint Profiling. As the diversity and density of the enterprise network endpoint landscape continues to expand, the requirement for a comprehensive real-time inventory of all network-attached endpoints becomes a critical element in effectively managing the network both operationally and strategically. Beacon was originally created to support 802.1X deployments, but once implemented, the use cases quickly expanded into other areas of IT where the technology applies directly, such as network migration planning, network endpoint audits, and asset management as well as applications where the technology contributes to existing systems or processes such as site audits, incident response, CMDB, and compliance initiatives.

“With 3.0, we stayed true to our roots and delivered a number of enhancements for customers deploying and managing 802.1X, MAC Authentication, and NAC, but this release is also very much about improved workflow, access to data, and expanded use cases,” said Steve Pettit, President of Great Bay. “We took feedback from our customers and it was very clear; they initially procured Beacon in support of 802.1X and NAC deployments, but once installed the day-to-day use of the product quickly extended into other areas of IT operations and IT security.”

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Beacon 3.0 focuses on efficient access to information, performance, and laying the foundation for future uses. The UI has been significantly enhanced; customers can access information with one click where it used to take four or five. Beacon now aggregates information about the system health, endpoint database, and event data into a single view so that enterprise administrators can quickly ascertain the state of Beacon and the network attached endpoints. In addition, the Great Bay has changed to FreeBSD® for all of its appliances, a move motivated by a quest for greater performance, more stability in terms of licensing, and better version control. “For us, running on a generic Linux variant was no longer enough,” said Pettit. “In our move to FreeBSD, we’ve seen dramatic improvements across the board. For example, in our most frequent database transactions we’ve actually tripled the performance of the system.”

“The Beacon 3.0 and Juniper Networks Unified Access Control (UAC) interoperable solution provides customers with a more complete endpoint security solution,” said Rich Campagna, senior product manager, Access Solutions Business Unit, Juniper Networks. “The combined solution enables customers to simplify rollout, deployment and provisioning of secure network access and to attain comprehensive network visibility with broad enforcement capabilities across the most diverse and complex environments.”

## About Great Bay Software

Great Bay Software, Inc. is a leading software development firm specializing in Enterprise Endpoint discovery, identity, and 802.1X. The company’s flagship product, Beacon Endpoint Profiler™, features applications including the enabling and extending of NAC and 802.1X, providing a comprehensive inventory of all network attached endpoints, and supporting Compliance initiatives mandated in today’s business climate. For more information on the Beacon system from Great Bay Software, please visit [www.greatbaysoftware.com](http://www.greatbaysoftware.com) or call 800.503.1715

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