

## Great Bay Software Benefiting from Increased Deployments of 802.1X in the Enterprise

### St. John's Hospital chooses Great Bay Software's Beacon Endpoint Profiler for the discovery of critical medical devices prior to 802.1x deployment

**Greenland, NH – August 26, 2008**—Great Bay Software, the innovator of Endpoint Profiling for enterprise networks, today announced that recent market changes have led to increased deployments of 802.1X in enterprise networks. The changes include maturing offerings from market leading companies in their 802.1X offerings including client software, network infrastructure, and authentication systems for 802.1X. In addition, the positioning of the Company's Beacon Endpoint Profiler has proved to be a critical item in the successful deployment of 802.1X. Beacon enables the deployment of 802.1X by providing an inventory of all network attached systems, a foundational step in the deployment process. In addition to the discovery centric aspects of the system, Beacon also serves as an authentication store for endpoints that will not otherwise actively participate in the authentication system. These devices range from printers and IP Phones, to patient care systems in health care, robotics in manufacturing, and classified systems in government and energy sectors.

"The realization that more than half of the systems in our network were not Windows computing devices which put our 802.1X deployment at risk," said Bill Halpin, senior network engineer at St. John's Hospital. "Discovering Great Bay's Beacon was a critical moment in our 802.1X planning and deployment."

"The market consolidation that occurred over the past few years has really started to bear fruit with companies like Cisco, Juniper, and Symantec all releasing solutions for 802.1X that integrate acquired technologies with existing products to provide a more mature total solution," said Steve Pettit, president of Great Bay Software. "Many clients have been waiting on the side lines for more mature 802.1X solutions and from our recent conversations with existing and potential customers that time is upon us."

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## About Great Bay Software

Great Bay Software, Inc. is a leading software development firm specializing in Enterprise Endpoint discovery, identity, and administration. The company's flagship product, Beacon Endpoint Profiler™, features applications including the enabling and extending of NAC and 802.1X, providing a comprehensive inventory of all network attached endpoints, and supporting Compliance initiatives mandated in today's business climate. For more information on the Beacon system from Great Bay Software, please visit [www.greatbaysoftware.com](http://www.greatbaysoftware.com) or call 800.503.1715.

## About St. John's Hospital

Founded in 1875, St. John's is one of nation's oldest hospitals and one of the largest Catholic hospitals in the United States. With more than 700 beds and 600 physicians representing approximately 30 specialties and sub-specialties, St. John's is one of the largest employers in Springfield, serving central and southern Illinois. St. John's also serves as a teaching hospital for Southern Illinois University School of Medicine residents and medical students. The hospital also supports other areas of medical careers education: nursing, dietetics, ENDT, medical technology and respiratory therapy.

